

Capacity Building and Investment Facilitation for Renewable Energy Project Developers, Palm Oil Plantations and Financiers

Objectives

The Objectives of the project are to improve the ability of renewable energy project developers and sustainable palm oil plantations to access finance to develop RE projects, thereby increasing electrification for off grid communities in Riau and Central Kalimantan.

Description

Developing businesses

The "Capacity Building and Investment Facilitation for Renewable Energy Project Developers, Palm Oil Plantations and Financiers" Project will provide business development services - including training, mentoring, consulting and investment facilitation support - to RE enterprises with high growth potential from the biomass, biogas, bioenergy and waste-to-energy sectors. The project will help improve an enterprise's ability to manage growth, attract investment capital, and capitalise on market opportunities in the Palm Oil Sector.

The project will work to encourage systemic change in the investment community in order to increase investments in RE enterprises in both Riau and Central Kalimantan. The project will also provide due diligence support to impact investors and financiers.



Biogas from palm oil mills effluent (POME) in PTPN V, Riau.
(Source: EEP Indonesia)

Promoting Global Connections

In addition to the national support in Indonesia, the project will leverage a wide global network. Apex - New Ventures' global network is building bridges across emerging markets for learning and collaboration internationally across the region and beyond. The RE enterprises are prepared to manage growth, attract investment capital and improve their financial, environmental, and social performance.

Project Profile

Project title:	Capacity Building and Investment Facilitation for Renewable Energy Project Developers, Palm Oil Plantations and Financiers
Location:	Riau and Central Kalimantan
Lead Partner:	The Apex Consulting Group – New Ventures Indonesia
Partners:	1. EnReach 2. Yayasan Timbuhak Sinta
Total budget:	€ 270,344
Technical focus:	Investment Facilitation for Renewable Energy Projects
Implementation period:	December, 2012 - December, 2013
Website:	1. www.new-ventures.co.id 2. www.apex-cg.com
Email:	enquiries@apex-cg.com

Relevance to Indonesian Energy and Environment Policy

> Beneficiaries

The direct beneficiaries of the project are Renewable Energy Project Developers, Palm Oil Plantations and Financiers operating in Riau and Central Kalimantan working in the bioenergy, biogas, biomass and waste-to-energy sectors through the provision of targeted and customised capacity building/training and investment facilitation support. By working with these direct beneficiaries the project will have a significant positive impact on local communities surrounding project developer installations; increasing rural electrification in both Riau and Central Kalimantan. The mentoring effort will be focused on the content of the training workshops combined with the individual needs of each Project Developer.

An important anticipated impact of the project is its support of sustainable Renewable Energy projects in rural communities through the expansion and development of their projects and services; creating a significant positive effect on the rural poor, ethnic minorities and women by providing electricity to these groups that enable them to further engage in productive economic activity.

> Contribution to the energy and environment policies of the Provinces of Riau and Central Kalimantan and Indonesia

The project builds on a proven approach that proposes empowering local businesses as a clear path to poverty alleviation, sustainable development, and a shift from reliance on fossil fuels to renewable energy sources. Access to renewable energy can be limited in rural areas and remote locations such as Riau and Central Kalimantan. Business support, training, mentoring and networking can enable existing project developers in the renewable energy sector to connect with sustainable palm oil producers, potential investors and other business partnerships that can accelerate growth.



Renewable energy workshop for project developers. (Source: The Apex Consulting Group)

Innovation and Knowledge Transfer

The lead applicant and project partners place a high priority on business innovation and learning and passing these lessons on to stakeholders and participants wherever possible. The project approach is centred on training and mentoring by seasoned individuals in Indonesia. At the end of the project participants will have been exposed to and connect with local and global potential business partners and investors. These connections will drive innovation, collaboration and inspiration well beyond the duration of the project.

Apex-NVI has in-depth knowledge of the renewable energy sector in Indonesia, the regulatory framework, and the various relevant government agencies and ministries. This knowledge allows for unique sector-specific insights, guidance as well as targeted development for Project Developers.

Capacity Building and Investment Facilitation for Renewable Energy Project Developers, Palm Oil Plantations and Financiers

Supported by Energy and Environment Partnership with Indonesia, a programme financed by the Ministry for Foreign Affairs of Finland and implemented in cooperation with the Ministry of Energy and Mineral Resources of Indonesia